



AFFILIATE: _____

CREDIT APPLICATION

ATT: *Corporate Credit Manager*

P: _____ F: _____ E: _____

If no, a valid tax exempt certificate MUST be attached.

Applicant's Full Legal Name

Are Purchases Taxable?

Billing Address (Street)

Billing Address (City, State, Zip)

Are Purchase Orders Required?

Delivery Address (if different) : Number, Street / City , State, Zip

Accounts Payable Name and Email Address

Email Address

Controller's Name and Email Address

Phone

Fax

Parent Company Name

State

Type of Business Entity

State of Incorporation

Fed ID # (required)

Number of Years in business

OWNERS / PARTNERS / CORPORATE OFFICERS / LLC MANAGERS / MEMBERS

Name

Title

Name

Title

Name

Title

Please attach additional sheets as necessary

BANK REFERENCE

Name

Phone

Account Number

TRADE REFERENCE (minimum 4 required)

Name

Phone Number

Fax Number

Name

Phone Number

Fax Number

Name

Phone Number

Fax Number

Name

Phone Number

Fax Number

CREDIT TERMS & CONDITIONS

- Any credit initially granted to Applicant by the ALL Crane Affiliate listed above pursuant to these Credit Terms and Conditions shall also apply with respect to each ALL Crane Affiliate that is a member of the ALL Family of Companies. No exceptions or other credit arrangements will apply unless reduced to writing and signed by an authorized representative of the ALL Crane Affiliate granting the credit.
- PAYMENT TERMS ARE NET 30 DAYS.** All invoices are due and payable in full by the 30th day after the invoice date.

(continued on next page)

3. Any account(s) that are 60 DAYS or more past due may be placed on a "hold" basis until the account(s) is brought current. If Applicant encounters a problem that will affect prompt payment of an account, Applicant agrees to immediately contact the Credit Department or Credit Officer of the ALL Crane Affiliate.
4. All Charges are due and payable to the ALL Crane Affiliate at the remit to address shown on all statements and invoices.
5. Delinquent accounts are subject to monthly service charges of 1-1/2% (18% per year), or the maximum rate permitted by law (if less).
6. **In the event it becomes necessary for an ALL Crane Affiliate to pursue any legal action to enforce its rights under these Credit Terms and Conditions or to collect any monies due or which may hereafter become due from Applicant, Applicant agrees to pay all costs and expenses of pursuing such legal action, whether incurred pre-suit, in any proceeding, or on appeal, including, without limitation, court costs and reasonable attorney fees.**
7. The exclusive jurisdiction for any legal action between the Applicant and an ALL Crane Affiliate arising out of or related to these Credit Terms and Conditions shall be Cuyahoga County, Ohio or in the federal district court for the Northern District of Ohio.
8. Applicant agrees to provide to the ALL Crane Affiliate shown above prompt written notice of any material change in the information provided by Applicant in this Credit Application as well as any material change in Applicant's financial condition, management, ownership, business or operations that could have an adverse effect on the credit accommodations granted to Applicant herein.
9. The ALL Crane Affiliates, and each of them, reserve the right to review, modify, restrict or withdraw any credit accommodations extended to Applicant at any time for any reason and without prior notice. Applicant agrees that any payments may be applied against any amounts due from Applicant within the ALL Crane Affiliate's discretion. Any credits due Applicant from an ALL Crane Affiliate may be applied toward payment of any outstanding balances due any other ALL Crane Affiliate.

Applicant warrants that this Credit Application is being made for the purpose of obtaining commercial credit and not for any consumer, personal, family or household purpose, and that the information contained herein is true, accurate and complete in all material respects. Applicant hereby authorizes any ALL Crane Affiliate to investigate from time to time Applicant's background, credit and financial responsibility, including, without limitation, contacting any or all references listed herein and to request and receive credit reports and information from any credit service organizations, and hereby consents to the release of information by any of the foregoing in connection with any such investigation. Each undersigned individual warrants that s(he) is a representative of the Applicant duly authorized to complete and sign this Credit Application and to agree to the Credit Terms and Conditions hereof for and on behalf of Applicant.

BY: Type Name

Title

Date

Signature

BY: Type Name

Title

Date

Signature

Please allow 3 days processing time. If you are in need of goods or service immediately, we may be able to accommodate your needs on a C.O.D. basis.

PERSONAL GUARANTY

In order to induce the above referenced ALL Crane Affiliate, and any other Affiliate of the ALL Family of Companies ("Creditor") to (a) extend open credit, (b) enter into a sale, lease or rental agreement with, and/or (c) make any other financial accommodations of any kind whatsoever to applicant ("Debtor"), the undersigned (jointly and severally, if there be more than one) ("Guarantors") hereby unconditionally guarantee the full and prompt payment when due of all sums and the performance of all obligations, duties and liabilities of Debtor due or to become due to Creditor in connection with any agreement or obligation, whether secured or unsecured, oral or written, whether heretofore, now or hereafter made between Debtor and Creditor, including, without limitation, any open account, and any sale, lease or rental agreement. The liability of the Guarantors shall not be affected by, and the Guarantors hereby consent to, any extension, amendment, modification, delay or indulgence of, or with respect to, any agreements between Debtor and Creditor, or by the discharge or release, in whole or in part, of any obligation of Debtor or of any other person or entity liable for the obligation thereunder, or of any collateral securing the same, whether by operation of law or otherwise.

The Guarantors hereby expressly waive presentment, notice of the acceptance of this Personal Guaranty, of nonpayment, nonperformance or default, of the amount of the indebtedness outstanding at any time, of protest, demand, right of subrogation, or other remedy available at law or in equity. The Guarantors hereby subordinate any indebtedness or other sums owing by Debtor to Guarantors, or any of them, to any indebtedness or other sums owing by Debtor to Creditor. This Personal Guaranty is a continuing, unconditional guaranty of payment and performance and not of collection. Creditor shall not be required to pursue or exhaust any of its remedies against Debtor prior to proceeding under this Personal Guaranty. This Personal Guaranty shall be construed under and in accordance with the laws of the State of Ohio. In any action to enforce this Personal Guaranty, Creditor shall be entitled to recover all of its costs and expenses of collection, including without limitation, reasonable attorneys fees.

Revocation of this Personal Guaranty may be made only by written notice signed by Guarantors and sent by certified U.S. mail addressed to: Credit Manager, ALL Family of Companies, 4700 Acorn Dr., Independence, OH 44131. Revocation of this Personal Guaranty shall be effective only with respect to indebtedness or other obligations incurred under agreements first entered into between Debtor and Creditor after Creditor's receipt of said notice, and shall not have any effect whatsoever with respect to the application of this Personal Guaranty to existing agreements or obligations of Debtor.

IN WITNESS WHEREOF, the undersigned has (have) executed this Personal Guarantee this _____ day of _____, 20__ .

Note: If you have a scan of your signature, you may upload it into the signature space. Otherwise, please print and sign before returning this document.

Witnessed (as to all) By:

Print

Signature: _____

Guarantors:

Print

Signature: _____

Print

Signature: _____